



The following information comprises the minutes for a regular meeting of the City Council, a joint meeting of the Banning City Council and Banning Utility Authority and a joint meeting of the Banning City Council and the Banning City Council sitting in its capacity as the Successor Agency Board.

MINUTES CITY COUNCIL

06/08/2021

COUNCIL MEMBERS PRESENT:

Mayor Colleen Wallace
Mayor Pro Tem David Happe
Council Member Mary Hamlin
Council Member Kyle Pingree
Council Member Alberto Sanchez

COUNCIL MEMBERS ABSENT: None

OTHERS PRESENT: Douglas Schulze, City Manager
Kevin Ennis, City Attorney
Marie Calderon, City Clerk
Caroline Patton, Deputy City Clerk
Alejandro Geronimo, City Treasurer*
Tom Miller, Electric Utility Director
Art Vela, Public Works Director/City Engineer
Adam Rush, Community Development Director
Ralph Wright, Parks & Recreation Director
Suzanne Cook, Deputy Finance Director
Cherie Johnson, Human Resources Manager
Laurie Sampson, Executive Assistant*
Jeff Horn, Police Captain
James Wurtz, Economic Development Manager*
Luis Cardenas, Senior Civil Engineer*

*Participated via Zoom.

1. CALL TO ORDER

Mayor Wallace called the regular meeting to order at 5:20 p.m.

1.1. Invocation

Reverend Bill Dunn of St. Stephens Episcopal Church led the invocation.

1.2. Pledge of Allegiance

Council Member Sanchez led the Pledge of Allegiance.

1.3. Roll Call – *Council Members Hamlin, Happe, Pingree, Sanchez, and Mayor Wallace*

COUNCIL MEMBER	PRESENT	ABSENT
Hamlin, Mary	X	
Happe, David	X	
Pingree, Kyle	X	
Sanchez, Alberto	X	
Wallace, Colleen	X	

2. AGENDA APPROVAL**2.1. Approve Agenda****Motion to approve the agenda.**

Motion by Council Member Pingree
Seconded by Council Member Hamlin

COUNCIL MEMBER	YES	NO	ABSTAIN	RECUSE	ABSENT
Hamlin, Mary	X				
Happe, David	X				
Pingree, Kyle	X				
Sanchez, Alberto	X				
Wallace, Colleen	X				

Motion approved by a vote of 5-0.

3. PRESENTATION(S)

None

4. REPORT ON CLOSED SESSION

4.1. City Attorney Ennis reported on closed session discussions that occurred during the 4:00 p.m. Special Meeting of the City Council. On Item 2.1. Anticipated litigation, staff provided a report and Council gave direction to staff, with no final or reportable action. Doug Schulze, City Manager recused himself due to owning property within proximity to the area under discussion.

5. PUBLIC COMMENTS, CORRESPONDENCE, APPOINTMENTS, CITY COUNCIL COMMITTEE REPORTS, CITY MANAGER REPORT, AND CITY ATTORNEY REPORT**5.1. PUBLIC COMMENTS**

Ellen Carr reminded the public to complete their Proposition 218 ballot and return to the City. She commented on the need for pet owners to register their pet's microchip and keep the information updated.

Doritha Cook said she thought the City should do something about the homeless encampment on Williams Street.

Mary Ann Dureau commented on the homeless encampment on E Williams Street. She owns neighboring property and says the police do not respond to their calls for service at the site.

John Hagen said he was opposed to the Waste Management agreement.

Frank Connolly commented on a utility billing issue with the Vista Serena Homeowners' Association.

5.2. CORRESPONDENCE

None

5.3. APPOINTMENTS

None

5.4. CITY COUNCIL COMMITTEE REPORTS

Council Member Pingree said that the animal shelter was making progress towards completion and they plan to hand over the keys to ARE Rescue soon.

Council Member Happe reported on a recent Western Regional Council of Governments (WRCOG) meeting where they discussed additional Transportation Uniform Mitigation Fee (TUMF) reimbursement funding.

Mayor Wallace asked for a joint meeting with the City Council and Parks and Recreation Commission to discuss the roles of members in each body. She reported on a recent Southern California Association of Governments (SCAG) meeting where leaders discussed the census and slowing population growth in the region.

5.5. CITY MANAGER REPORT

City Manager Schulze responded to public comments, reporting on the Police Department responses to the homeless encampment to date. He reiterated that the Ramsey Street Village rebuild project is moving forward.

5.6. CITY ATTORNEY REPORT

None

6. CONSENT ITEMS

- 6.1.** Minutes of the May 25, 2021 City Council Meetings
- 6.2.** Resolution 2021-45, Extending the Pre-Approved Grant Writing Services Vendor List through Fiscal Year (FY) 2023
- 6.3.** Resolution 2021-46, Approving the Reprogramming of Funding Year 2020/2021 Community Development Block Grant Funds From Project 5.BN.46-20 Banning Police Department Explorer Program to Project 5.BN.48-20 Repllier Park Rehabilitation and Improvement Phase II for the Amount of \$11,728.37
- 6.4.** Resolution 2021-01 HA, Approval of Subordination Agreement for a First Time Homebuyer Program Located at 510 Dorothy Anna
- 6.5.** Approving an Agreement with Altec Industries, Inc., a Sole Source Provider, for Onsite Inspections and Repair of Bucket Trucks "Not to Exceed" an Annual Aggregate of \$60,000 for Fiscal Year 2021/2022 with the Option for Annual Renewals
- 6.6.** Approving the First Amendment to the Landscape Maintenance Services Agreement for City Properties with Artistic Maintenance, Inc., of Lake Forest, California for Fiscal Year 2022 in the amount of \$60,960
- 6.7.** Approving the First Amendment to the Street Sweeping Agreement with Cannon Pacific Services, Inc., dba Pacific Sweep of San Marcos, California in the amount of \$86,680 for Fiscal Year 2021/2022 Services
- 6.8.** Accept Various Improvements within the Atwell Specific Plan Development and Authorize the 90% Bond Exoneration for Various Improvement Bonds

PUBLIC COMMENTS

None

Motion to approve consent agenda items 6.1 to 6.8.

Motion by Council Member Pingree
Seconded by Council Member Hamlin

COUNCIL MEMBER	YES	NO	ABSTAIN	RECUSE	ABSENT
Hamlin, Mary	X				
Happe, David	X				
Pingree, Kyle	X				
Sanchez, Alberto	X				
Wallace, Colleen	X				

Motion approved by a vote of 5-0.

7. PUBLIC HEARING(S):

7.1. Resolution 2021-48, Confirming the Levy and Collection of Assessments within the City of Banning's Landscape Maintenance District No. 1 for Fiscal Year 2021/2022

Art Vela, Public Works Director presented the staff report.

PUBLIC COMMENTS

John Hagen questioned how the rates were calculated and disagreed with the existence of the district.

Juanita Diaz said she thinks the cost should not increase over time because the City has not grown that much.

Public Works Director Vela explained the district was formed at the time the subdivisions were developed as a way to fund community landscaping for those areas. Some areas require the rate rise periodically, while other properties have flat rates that are static over time. He explained that doing this work in house (by City staff) would double costs.

Lynnea Hagen said the land was not being taken care of by contractors.

Motion to adopt Resolution 2021-48.

Motion by Council Member Happe
Seconded by Council Member Sanchez

COUNCIL MEMBER	YES	NO	ABSTAIN	RECUSE	ABSENT
Hamlin, Mary	✗				
Happe, David	✗				
Pingree, Kyle		✗			
Sanchez, Alberto	✗				
Wallace, Colleen	✗				

Motion approved by a vote of 4-1.

7.2. Approve Resolution 2021-50, Adopting the 2020 Urban Water Management Plan (UWMP) and Resolution 2021-51, Adopting the Water Shortage Contingency Plan (WSCP)

Art Vela, Public Works Director presented the staff report. John Robinson of West & Associates Engineering, Inc. provided an overview of the UWMP and WSCP.

PUBLIC COMMENTS

John Hagen said desertscapes would help preserve water. He said the City should require new developments be desert-scaping to save water.

Juanita Diaz said that an article posted on the Patch website claimed the City received bond funds it embezzled by not building a water recycling facility.

Public Works Director Vela said the City did not have a need for a Title 22 facility, did not apply for funding, and certainly did not receive any funds under Title 22 that were then embezzled. The City Attorney stated for the record the City had not received any Title 22 funding and therefore could not have embezzled it.

Motion to approve Resolution 2021-50 and 2021-51.

Motion by Council Member Happe
Seconded by Council Member Hamlin

COUNCIL MEMBER	YES	NO	ABSTAIN	RECUSE	ABSENT
Hamlin, Mary	X				
Happe, David	X				
Pingree, Kyle	X				
Sanchez, Alberto	X				
Wallace, Colleen	X				

Motion approved by a vote of 5-0.

8. REPORTS OF OFFICERS:

8.1. Approve Broker of Record Designation / Employee Benefits Contract with Keenan & Associates for Fiscal Year 2021-2022

Human Resources Manager Cherie Johnson presented the staff report. She introduced Laurie Lofrancio and Karyn Goodsite from Keenan & Associates to present their benefits proposal selected by the City's employee benefits committee.

Motion to approve the broker of record designation and employee benefits contract.

Motion by Council Member Happe
Seconded by Council Member Pingree

COUNCIL MEMBER	YES	NO	ABSTAIN	RECUSE	ABSENT
Hamlin, Mary	X				
Happe, David	X				
Pingree, Kyle	X				

Sanchez, Alberto	X
Wallace, Colleen	X

Motion approved by a vote of 5-0.

Mayor Wallace announced a short recess at 6:56 p.m. The regular meeting reconvened at 7:04 p.m.

8.2. Approving Amendment No. 1 to the Agreement (C00657) for Billing and Cost Recovery Services for First Responder (EMS/Fire) Medical Billing Fees by and Between City of Banning and Wittman Enterprises LLC

Deputy Finance Director Suzanne Cook provided the staff report.

PUBLIC COMMENTS

Frank Connolly said he did not think the City should be going after money from residents being transported in ambulances.

Ellen Carr had questions about how the contract worked and thought the City was charging patients.

City Manager Schulze clarified that the City is attempting to recoup unpaid ambulance bills by finding the patient's insurance providers and billing them.

Motion to approve amendment 1 to the agreement with Wittman Enterprises, LLC.

Motion by Council Member Sanchez
Seconded by Council Member Hamlin

COUNCIL MEMBER	YES	NO	ABSTAIN	RECUSE	ABSENT
Hamlin, Mary	X				
Happe, David	X				
Pingree, Kyle			X		
Sanchez, Alberto	X				
Wallace, Colleen	X				

Motion approved by a vote of 4-1.

8.3. Award Architectural Services

City Manager Schulze asked that this item be tabled until the next meeting.

8.4. Emergency Services Contract with Riverside County EMD

City Manager Schulze presented the staff report.

Motion to approve the emergency services contract with Riverside County Emergency Management Department (EMD).

Motion by Mayor Wallace
Seconded by Council Member Pingree

COUNCIL MEMBER	YES	NO	ABSTAIN	RECUSE	ABSENT
Hamlin, Mary	✗				
Happe, David	✗				
Pingree, Kyle	✗				
Sanchez, Alberto	✗				
Wallace, Colleen	✗				

Motion approved by a vote of 5-0.

8.5. Receive and File Bulky Item Community Clean-Up Event Update

PUBLIC COMMENTS

Ellen Carr said she cannot use this program because of the difficulty of hauling items to the dump.

8.6. Resolution 2021-42 Approving Agreement Pursuant to Government Code Section 66462.5 between Rancho San Gorgonio, LLC and the City of Banning for Acquisition of Certain Real Property Interests in Connection with Off-Site Improvements

Public Works Director Vela provided the staff report.

Ellen Carr said she did not like the words eminent domain and disagrees with the City taking any property. She said the developer was having the City do their dirty work.

Lynnea Hagen said she thought consideration was continued to the next meeting to allow the property owners to attend the meeting.

Council Member Pingree confirmed the property owners were invited and chose not to attend the meeting.

John Hagen said he did not think it was explained to the landowners that if they did not negotiate it would go to eminent domain.

City staff confirmed they met with the landowners and chose not to attend the meeting. They did understand what was occurring as far as the process moving forward.

Juanita Diaz said they could route the traffic through to Wesley Street but that may impact school. She said sometimes it is not fair, but that this may be the best option.

Motion to approve Resolution 2021-42.

Motion by Council Member Happe
Seconded by Council Member Sanchez

COUNCIL MEMBER	YES	NO	ABSTAIN	RECUSE	ABSENT
Hamlin, Mary	×				
Happe, David	×				
Pingree, Kyle		×			
Sanchez, Alberto	×				
Wallace, Colleen	×				

Motion approved by a vote of 4-1.

9. ITEMS FOR FUTURE AGENDAS

9.1. New Items:

1. Joint Workshop Meeting with Parks and Recreation Commission

9.2. Pending Items:

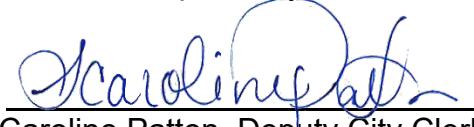
1. Permanent Homeless Solution
2. Shopping Cart Ordinance Update
3. Scholarship/Internship Program
4. Golf Cart/EV Ordinance
5. Census/Redistricting
6. Cannabis Microbusiness/More dispensaries
7. Revenue Generation Ideas

10. ADJOURNMENT

Mayor Wallace adjourned the meeting at 8:38 p.m.

Next Meeting – June 22, 2021 at 5:00 p.m.

Minutes Prepared by:



Caroline Patton, Deputy City Clerk

This entire meeting may be viewed here:

<https://banninglive.viebit.com/player.php?hash=BPPDIAUptscq>

**A CD or DVD may be purchased for \$7.00 each at Banning City Hall,
located at 99 E. Ramsey Street, Banning, CA 92220.**

All documents related to this meeting are available here:

<http://banning.ca.us/ArchiveCenter/ViewFile/Item/2486>

Rec'd 4/8/2021
mac

VISTA SERENA HOMEOWNERS ASSOCIATION

May 6, 2021

City of Banning
Utility Department
99 E. Ramsey Street
Banning, CA 92220
Attn: Valeria Martin

Re: Meter No, 39462106

Dear Ms. Martin:

The Vista Serena Homeowners Association requests that the City of Banning remove the above meter, which is located outside of the Association, removed as the meter does not, nor has it, serviced the Association.

In addition, the Association respectfully requests a refund of the maximum amount allowed for the electric charges the Association has paid to the City for this meter.

Thank you for your assistance with this and we look forward to your response.

Sincerely,

Rosie Galla

Rosie Galla, CCAM-HR®, CMCA®, AMS®, PCAM®
Director of Community Management
On Behalf of the Vista Serena
Board of Directors

a refund issued to the Association for the maximum amount allowed

From: f462012c@aol.com,

To: vmartin@banningca.gov, cwallace@banningca.gov, dschulze@banningca.gov, dhappe@banningca.gov, rtaylor@remmintl.com, rgalla@drminternet.com, jmunoz@banningca.gov, lalgiers@banningca.gov, sbouslog@banningca.gov, lmascorro@banningca.gov, cbarstow@banningca.gov, pgerdes@banningca.gov,

Subject: Re: Vista Serena HOA Account History - Several

Date: Wed, Apr 28, 2021 11:12 am

Attachments:

Valeria,

Again, I want to Thank You for all of your assistance on these matters. Your professionalism and quick responses have been greatly appreciated. The Vista Serena HOA has requested that our Property Management company Desert Resort Management send a formal letter to the Water Department requesting this meter be removed as we have all agreed. You should be receiving this letter within next couple days. It is our position and wishes that the City of Banning furthermore agrees with our position that this meter and issue should have been corrected years ago and considers a refund.

Thank You!

Sincerely,

Frank J. Connolly
Vista Serena Community
Onsite/Maintenance Supervisor

-----Original Message-----

From: Valeria Martin <vmartin@banningca.gov>
To: 'f462012c@aol.com' <f462012c@aol.com>; Colleen Wallace <cwallace@banningca.gov>; Doug Schulze <dschulze@banningca.gov>; David Happe <dhappe@banningca.gov>; rtaylor@remmintl.com <rtaylor@remmintl.com>; rgalla@drminternet.com <rgalla@drminternet.com>; workorders.psservices@gmail.com <workorders.psservices@gmail.com>; Juanita Munoz <jmunoz@banningca.gov>; Lynette Algiers <lalgiers@banningca.gov>; Stacy Bouslog <sbouslog@banningca.gov>; Liliana Mascorro <lmascorro@banningca.gov>; Cindy Barstow <cbarstow@banningca.gov>; Perry Gerdes <pgerdes@banningca.gov>
Sent: Tue, Apr 27, 2021 4:42 pm
Subject: RE: Vista Serena HOA Account History - Several

Hi Frank,

I apologize for the delay in response, things are very hectic at the moment.

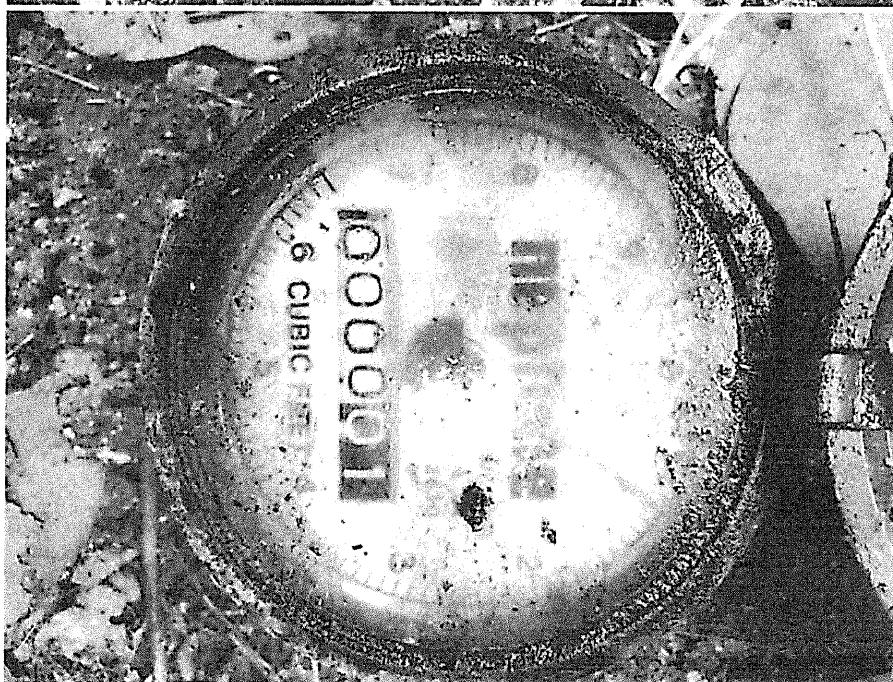
It is my understanding that the water department went out on April 26, 2021 to inspect the meter. Their notes state that the customer valve was closed and that you were going to reach out to us to terminate that service and have the meter removed. As of today, the account is still active.

As far as the trash goes, Waste Management did confirm the level of trash service that you are receiving. They also stated that the 2-yard recycling dumpster was at the location for about five (5) months. They provided the dates: 7/16/2018 through 5/20/2019. I will speak with my supervisor about an adjustment on the account. Waste Management has scheduled a site audit per my request to ensure that we are not billing incorrectly moving forward. Also, this is part of the process for any trash disputes.

Account number 243-240 is listed as Patio Lights, the monthly customer service charge is \$9.00 plus .1958 cents per kilowatt hour. I have also attached the summary of the electric accounts you requested.

If you need more information about rebates or grants offered by the city, you'll have to reach out to the Electric Department (951) 922-3260 or to the Community Development Department (951) 922-3190 to get more information as to what, if any, programs are offered.

Please let me know if you have any questions. Thank you.



From: f462012c@aol.com,

To: vmartin@banningca.gov, cwallace@banningca.gov, dschulze@banningca.gov, dhappe@banningca.gov, rtaylor@remmintl.com, rgalla@drminternet.com, workorders.psservices@gmail.com, jmunoz@banningca.gov, lalgiers@banningca.gov, sbouslog@banningca.gov, lmascorro@banningca.gov, cbarstow@banningca.gov, pgerdes@banningca.gov,

Subject: Re: Vista Serena HOA Account History - Several

Date: Thu, Apr 22, 2021 8:48 pm

Attachments:

Valeria,

Again thank you for such a awesome quick reply. I did in fact go find this meter not expecting a meter on the outside of property and not secured after a Backflow device to prevent contamination into the water system. Please note that it was found on the "user" side turned off and appeared from the picture to have never been used and turned on. |Again, as in your picture provided the meter reading is 000001 which indicated it had not been used. The complex was built in 1973 and all other meters are within the complex stationed in front of the Backflow Devices to eliminate the chance of contamination into the water system. I don't see how or why a meter would have been placed outside in 1995 but it is there and according to your billing has been billed since 10/13/1973 . Either way if they would give me a call when coming to find out about this meter I can meet them there. I didn't want to touch the valves without first finding out it's purpose after 27yrs of never being used. Perhaps this meter needs to be removed and capped if we don't find what use it has. What reading they got after 27yrs on a monthly reading perplexes me as again the reading is the same 000001 and NO USEAGE IN 27YRS AS PER YOUR BILLING OTHER THAN A CHARGE FOR A METER TO BE THERE. (\$5,115.36).

As I stated previously, the Recycle Bin in question **DOES NOT EXIST**. We have had for years 2-3yrd and 4-4yrd bins. There is no reason for Waste Management to come. The Recycle Bin in question was removed long ago and only existed for 4 months. If you look at the history on this account and find the **ORIGINAL BILLING "START"** date (4 months in 2018) (4) months, this is what we should have been billed. It should have been removed from our account at that time as that is when they picked it up. Unfortunately we have had HORRIBLE experience with WASTE MANAGEMENT as I have had to make complaints about the driver destroying our dumpsters and areas they are placed. Obviously, they have failed to notify you long ago this Recycle Bin was picked up and to stop the service charge. We would like a refund on these charges!!

As far as the Electric Meters are concerned I had your information wrote down and was able to verify all these meters except 243-240 which I understand is a basic Street **Light** Fee all customers pay monthly. What is that fee for Vista Serena at this time? If you could send us the history on each account we would appreciate this. We have been in process over the last few years changing out all of our common area lighting to LED lighting. We still are reviewing areas to improve and save money.

That being stated we also have been changing out all our landscaping to "Desert Scape" plants, bushes and installing drip systems. Is there any REBATES or GRANTS available to us through the City or any other agencies for the changes we have made pertaining to the Electric and Water? This could be considered part of the Environmental Challenges we have been meeting as requested by these governmental agencies.

Thank You!!

Sincerely,

Frank J. Connolly
Vista Serena Community
Onsite/Maintenance Supervisor
951-836-0077

-----Original Message-----

From: Valeria Martin <vmartin@banningca.gov>
To: 'f462012c@aol.com' <f462012c@aol.com>; Colleen Wallace <cwallace@banningca.gov>; Doug Schulze <dschulze@banningca.gov>; David Happe <dhappe@banningca.gov>; rtaylor@remmintl.com <rtaylor@remmintl.com>; rgalla@drminternet.com <rgalla@drminternet.com>; workorders.psservices@gmail.com <workorders.psservices@gmail.com>
Cc: Juanita Munoz <jmunoz@banningca.gov>; Lynette Algiers <lalgiers@banningca.gov>; Stacy Bouslog <sbouslog@banningca.gov>; Lilianna Mascorro <lmascorro@banningca.gov>; Cindy Barstow <cbarstow@banningca.gov>; Perry Gerdes <pgerdes@banningca.gov>
Sent: Thu, Apr 22, 2021 5:03 pm

RESOLUTION 2021-48

CONFIRMING THE LEVY AND COLLECTION OF ASSESSMENTS WITHIN THE CITY OF BANNING'S LMD NO. 1 FOR FISCAL YEAR 2021/2022



1

PREVIOUS ACTIONS

On April 13, 2021 City Council adopted Resolution 2021-21, approving the Engineer's Report

- The engineer's report included assessments consistent with the results of the Proposition 218 hearing held on December 8, 2020.
- Assessments remain the same as in previous years, except for a CPI increase applied to certain tracts, which previously approved an annual CPI adjustment.

2

Resolution 2021-48

Confirms the levy and collection of assessments within the different zones of LMD No. 1

Authorizes the City Clerk to file the diagram and assessments with the Riverside County Assessors/County Clerk – Recorder's Office.

3

SUMMARY

Assessments remain the same as in previous years.

2.25% CPI increase applied to Tracts: 28252, 30793, 31833, 31834, 31835 and 30906.

Projected revenues in most zones are not sufficient to cover expenditures.

Cash balances in most zones are not sufficient to cover projected 2020/2021 shortfall.

Cost saving measures:

- Working with contractor to revise the scope of work in order to reduce costs.
- Reduction in watering schedules/times to reduce utility costs.
- Identification of low-cost projects to reduce water use (e.g. installation of rain sensors, elimination of sprinklers, drip systems, etc.). Project budgets are limited to existing cash balances.
- Funding options

4

QUESTIONS?





City of Banning



Keenan

Innovative Solutions & Services June 8, 2021

Laurie Lofrancio, Municipality Practice Leader • Karyn Goodsite, Benefits Consultant



Keenan

Innovative Solutions. Enduring Principles.



Who is Keenan?

- Founded in 1972 and currently work with over 1,000 public agencies in California
- In 2017, joined the AssuredPartners, Inc. family of companies to become the 12th Largest broker in the U.S.
- Broker/Consultant providing a full range of specialized and innovative solutions to public agencies, schools and healthcare industries



Keenan

2021 SNAPSHOT

#11 IN THE U.S.

Joined AssuredPartners in 2017
– 11th Largest Broker in U.S.



850+
Schools Clients

7 OFFICES

in California



200+
Public Agency
Clients

40% OF OUR 750 EMPLOYEES

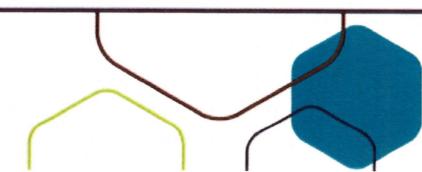
have worked at
Keenan for 10+ years

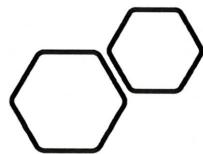


100+
Health Care
Organization
Clients



49 YEARS
of Providing
Customized Solutions

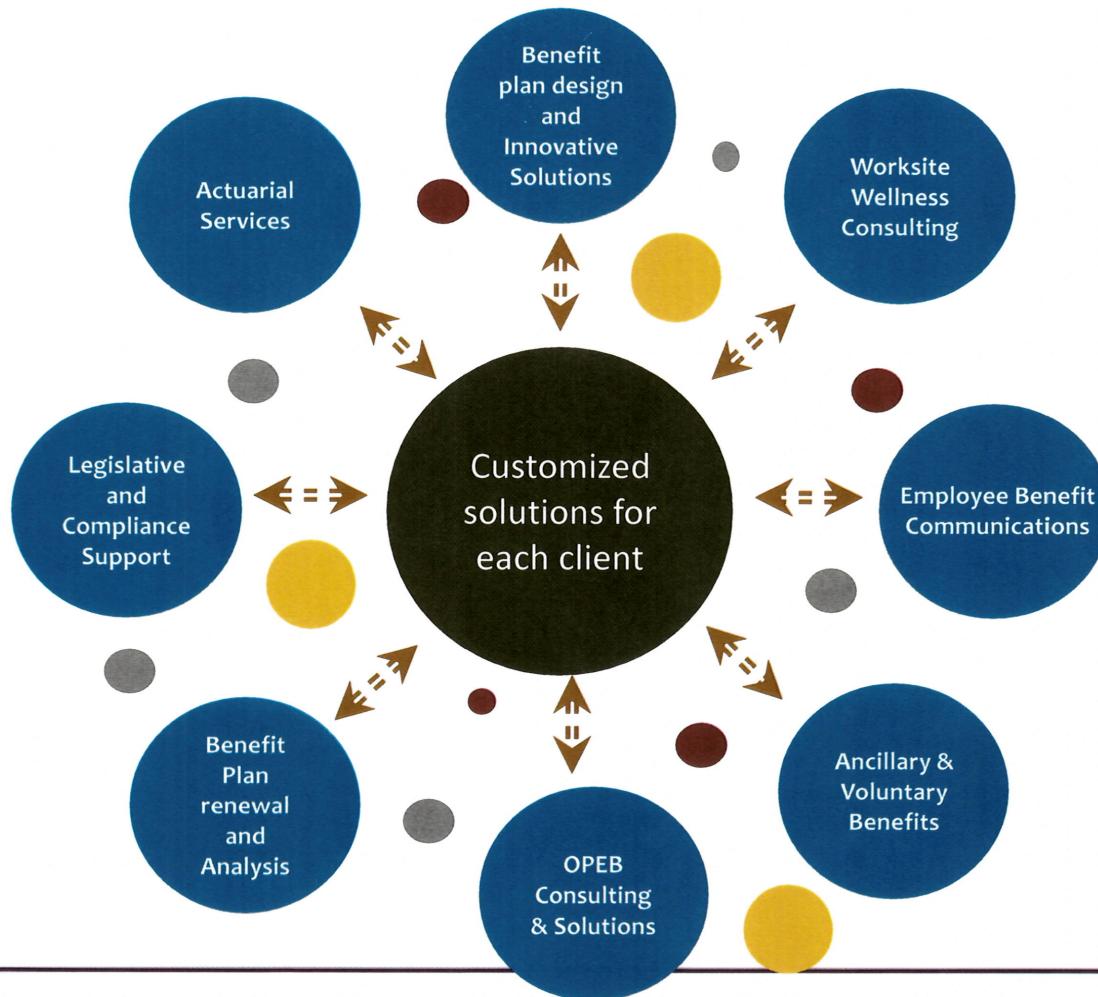




Public Agency Clients by Area

- Coachella Valley – 12
- Riverside County - 37
- San Bernardino County - 48
- Los Angeles County – 106
- Orange County – 22

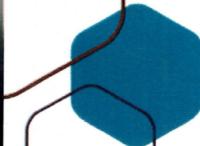




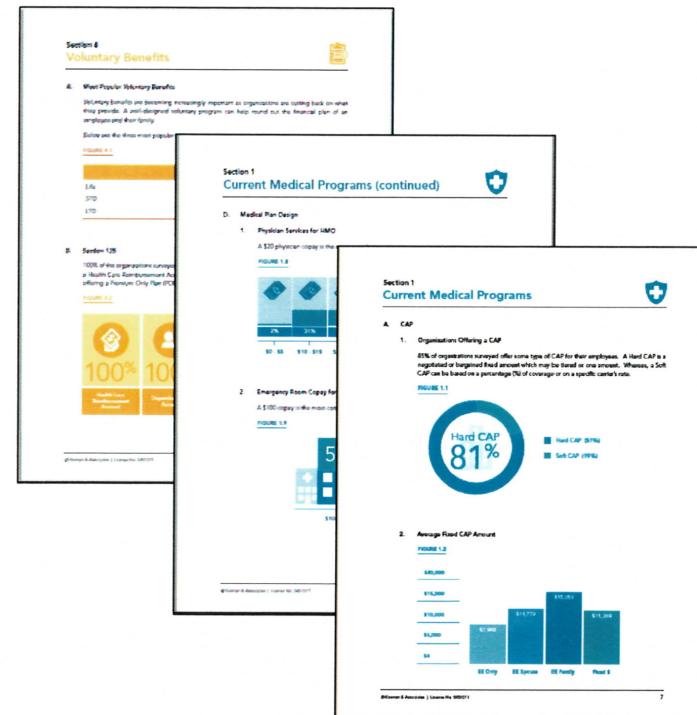
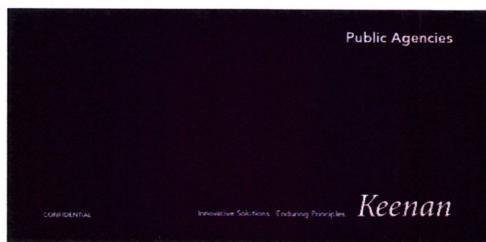
Client Partnerships

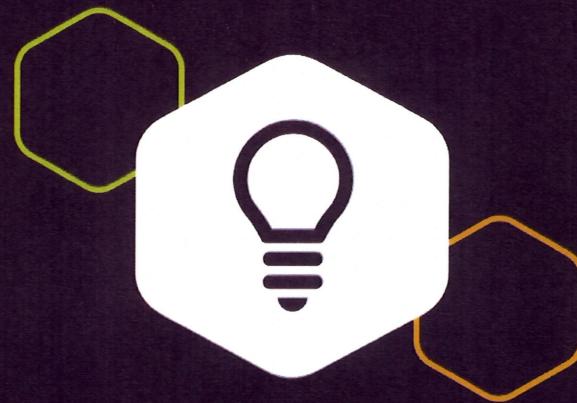
Our clients receive best in class service and support based on their specific needs, including:

- Strategic benefits plan creation
- Negotiation of annual benefit renewals
- Benefit plan trend/experience monitoring and action plans
- Serve as a meeting facilitator with various stakeholders
- Open Enrollment & Wellness Support
- Benefit data analysis and benchmarking
- And more!



Keenan Employee Benefits Survey





Wellness Consulting & Support

Wellness Program Support

Program Component	Provider	Estimated Cost
<p>KeenanWell Health Management Consulting</p> <ul style="list-style-type: none">▪ Develop a wellness committee▪ Conduct a wellness audit and needs assessment▪ Create a wellness program strategic plan▪ Assist with acquisition of program services from carrier and third-party vendors▪ Assist with program communications	Keenan	No Cost
<p>Online Health Assessment</p> <ul style="list-style-type: none">▪ Kaiser Mobile Van September 2021▪ Health Fair Planning Fall of 2021	American Heart Assoc or health plan carriers	No Cost





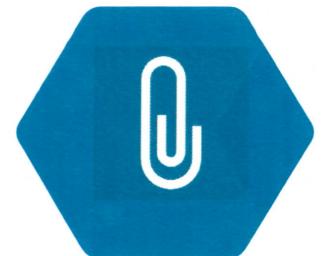
City of Banning Marketing Results

Marketing & Negotiation Results

- Medical - No Benefit Changes
 - Blue Shield Trio HMO renewal reduced from + 3.29% to +2.77% Access +8.28% to +7.74% lower renewal
 - Blue Shield PPO renewal reduced from +8.28% to +7.74% lower renewal
 - Kaiser High HMO renewal reduced from -.34% to -.84% & Low HMO -.33% to -.82% lower renewal
- Dental
 - Delta Dental PPO High & PPO Low reduced premiums -13.86% and no change in benefits
 - Delta Care HMO – reduced premiums by -12.57% slight benefit changes
- Vision – No Benefit Changes
 - Blue Shield rate pass
- Group Life and AD&D Insurance – No Benefit Changes
 - The Standard reduced premiums by -40.07%
 - All Voluntary Life coverage grandfathered all current voluntary coverage at reduced rates
 - New ONE TIME Guarantee Issue for Voluntary Life available with this open enrollment and for future new hires only
- Disability Insurance
 - The Standard Short Term Disability reduced premiums by -65% and no benefit changes
 - The Standard Long Term Disability Increased Maximum to \$11,000 ensure all salaries protected premium increase of +4.75%
- Employee Assistance Plan – New Benefit
 - Included with The Standard Disability coverage with Morneau Shepell

Marketing Financial Summary

	Current	Renewal	Keenan Proposal
Blue Shield KP (Medical)			
Sun Life (Dental)	Sun Life (Dental)	Sun Life (Dental)	Delta (Dental)
Sun Life (Group Life)	Sun Life (Group Life)	Sun Life (Group Life)	Standard (Group Life)
Sun Life (Disability)	Sun Life (Disability)	Sun Life (Disability)	Standard (Disability)
Trio HMO	\$ 50,384.52	\$ 52,041.14	\$ 51,781.38
Access+ 15	\$ 19,021.65	\$ 20,596.67	\$ 20,493.68
Blue Shield PPO	\$ 7,273.99	\$ 7,876.23	\$ 7,836.86
Kaiser 15	\$ 51,095.05	\$ 50,919.38	\$ 50,664.86
Kaiser 20	\$ 2,738.72	\$ 2,729.81	\$ 2,716.81
DPPO High	\$ 5,784.09	\$ 5,784.09	\$ 4,982.59
DPPO Low	\$ 1,983.54	\$ 1,983.54	\$ 1,708.72
Dental HMO	\$ 739.80	\$ 739.80	\$ 646.79
Group Life/AD&D	\$ 3,060.69	\$ 3,060.69	\$ 1,834.15
STD	\$ 4,596.12	\$ 4,596.12	\$ 1,608.64
LTD	\$ 3,360.22	\$ 3,360.22	\$ 3,519.83
Monthly Premium	\$150,038.39	\$153,687.69	\$ 147,794.31
Annual Premium	\$ 1,800,460.68	\$ 1,824,252.28	\$ 1,753,531.75
% Change Over Current		1.32%	-2.61%
\$ Change Over Current		\$ 23,791.60	\$ (46,928.93)





Employee Education & Enrollment
One on One with a Benefit Counselor

Building Blocks for Benefits - Benefit Advisors At No Cost

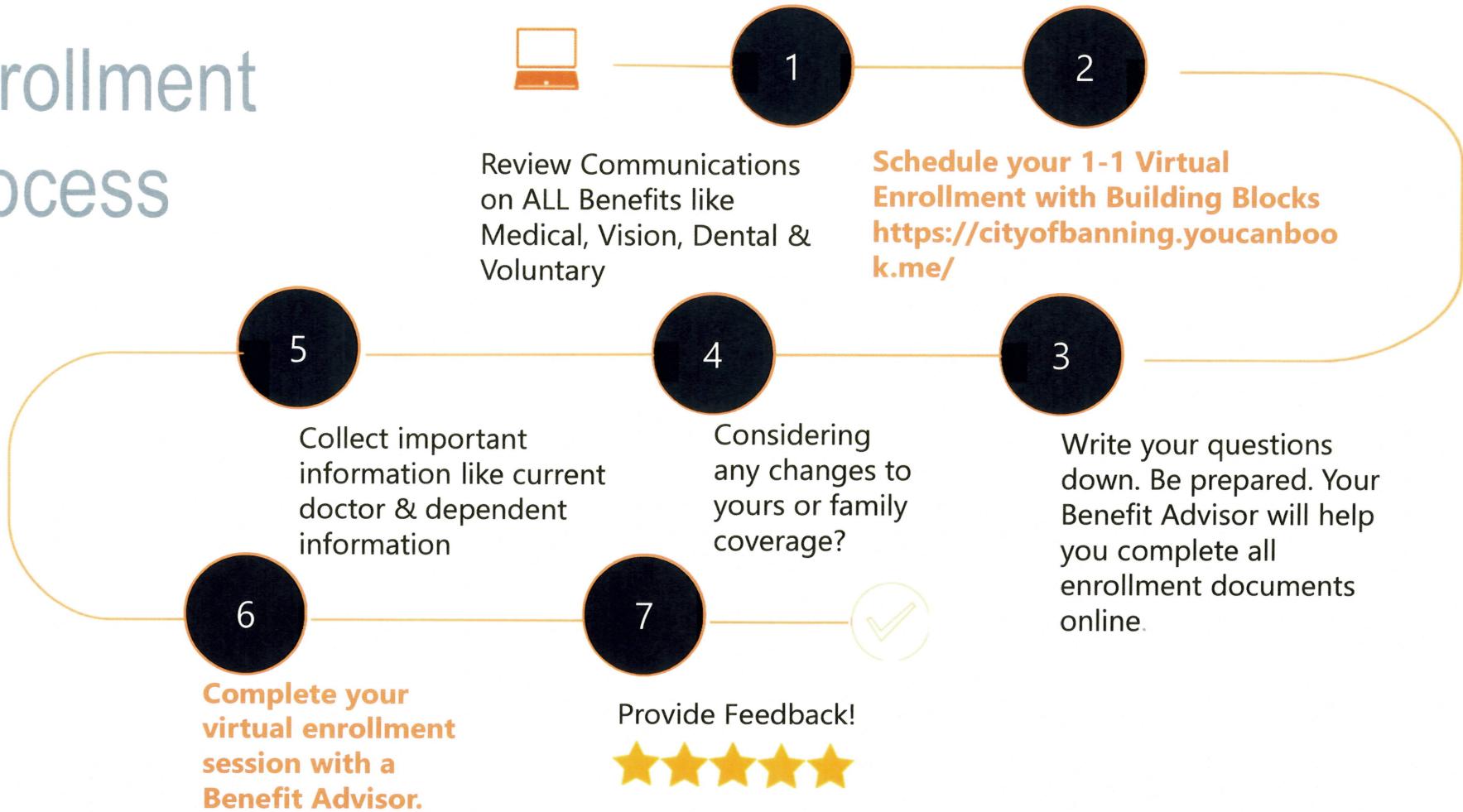
*Private One-on-One
Virtual Enrollment*

.....

Non-Discriminatory Enrollment
English or Spanish



Enrollment Process



Employee Discount Savings Card



NEW WellCard



Medical, Vision, Dental & Prescription discounts



Gym membership, nutrition plan & fitness discounts



National theme park, movie & show discounts



24/7 Tele-medicine for pets, Pet Rx and subscription Box discounts



Hotel and Rental Car discounts



Emotional Wellness Resources

Trusted by our Public Sector Employers



NVC

Can I just say, I really like working with Building Blocks as a support service. I appreciate not having to contact Colonial directly and having your teams support.

Isabel Mostafanejad
Health Benefits

CHERRY VALLEY WATER DISTRICT

Many of our staff are not as comfortable technologically and your team helped them feel at ease. Our employees received a level of individual attention crucial to their satisfaction and understanding their benefits. Building Blocks has created a wonderful experience for our District, and I am happy to recommend this service to other organizations...I couldn't have done this without you.

Sabrina Foley
Human Resources Coordinator

MOUNTAIN VIEW SCHOOL DISTRICT

Building Blocks provides exceptional customer service. The initial process of setting up our account with Colonial and Building Blocks was straightforward. Their enrollment process is very simple. We are glad to partner with them for our District employees' voluntary benefits.

Bharathi Lakshmanan
Accountant, Fiscal Services

EVUSD

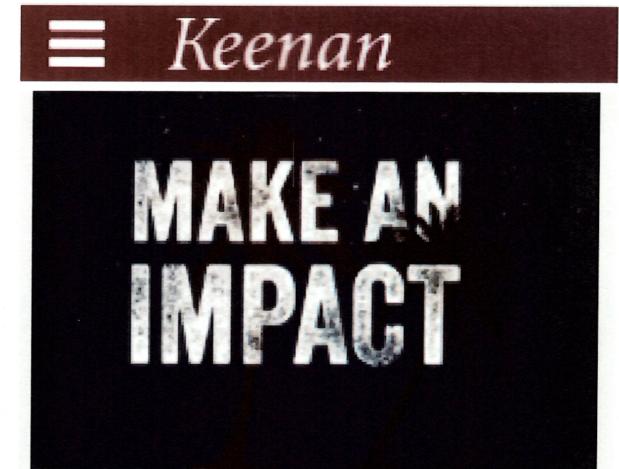
The online agent-assisted virtual enrollment was SO MUCH easier than the previous years with on-site meetings. No reserving rooms or pulling resources from each site. I simply provided Building Blocks with the contact information and they did the rest. Scheduling the enrollment was very convenient for the staff.

Robin Yearby
Employee & Retiree Benefits

City of Palm Springs

Prior to implementing Building Blocks, all of our benefits administration was manual. Now I only need to enter the employee demographic information once. My employees schedule one-on-one calls with Building Blocks who walks them through all of their benefit options including the cost. I would certainly recommend them to other HR professionals looking to streamline the benefit enrollment process.

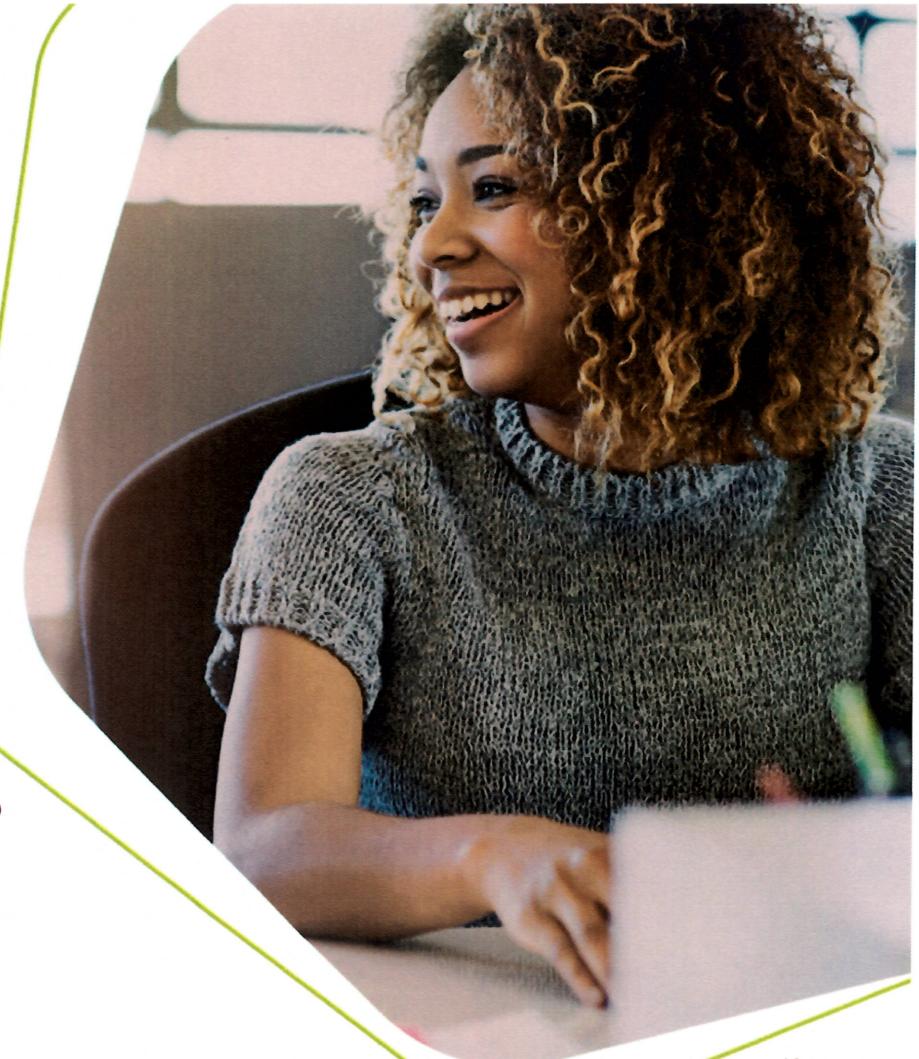
Andy Cloutier
Director of Human Resources

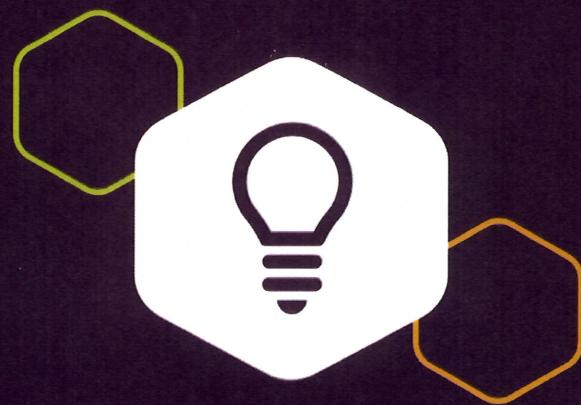


Nonprofit Organizations we SUPPORT



Thank you!!!! Questions?





Appendix

Marketing Timeline

- April 28, 2021 – Initial Meeting to Discuss City's Benefits & Objectives
- May 4, 2021 – Received Letter of Authorization for Current Providers & Marketing to Carriers
- May 4, 2021 – Engaged with carriers on current benefits, renewals, negotiation and enhancements
- May 5, 2021 – Went to the marketplace requesting improved benefits and competitive quotes
- May 20, 2021 – Presented to the City of Banning Insurance Committee
- May 10 – 31, 2021 – Open Enrollment planning & preparation
- June 1, 2021 – Open Enrollment Employee Presentation
- Jun 15, 2021 – Open Enrollment Closes
- July 1, 2021 – New Benefits Become Effective

Making Benefits Easy to Understand

Keenan's Consulting & Marketing team want to help you build and execute a benefit communication plan that:

- Simplifies complex concepts
- Provides year-round engagement
- Conduct employee benefit survey
- Reinforces the value of your benefit offering
- Meet employees "where they are"
- Educational Webinars
- Introduces FUN into your benefit communications



Kaiser Workforce Solutions

- Kaiser offers a vast array of solutions to help support a healthy lifestyle. You are provided access to resources that promote mental health, personal fitness, emotional well-being and stress-management. Kaiser also provides a detailed personal development plan.
 - Mental Health and Wellness
 - Counseling & Therapy for all ages, crisis intervention, suicide prevention, substance abuse, etc.
 - 24/7 Access to the stress-reducing Calm App which provides daily meditations, music for focus/relaxation/sleep.
 - 24/7 Access to MyStrength App which provides a goal-setting platform with resources to depression/stress.
 - TeleHealth
 - Provides convenient ways such as E-Visit, Phone Appt to access care and schedule sessions.
 - Personal Action Plan that keeps you updated on BMI, stress levels, lab results, prescriptions etc.
 - Fitness
 - One on one guidance from a coach to provide tips and support to achieve a healthy weight, become more active, eat healthier, stop using tobacco, stop using Tobacco.
 - KP Members get a special rate for ClassPass which offers In-Person and 4,000+ online fitness classes including cardio, meditation, bootcamp, dance and cardio.

Blue Shield Trio HMO

Carrier Name Plan Name	Current		Renewal	Keenan Proposal
	Blue Shield of CA		Blue Shield of CA	Blue Shield of CA
	Trio HMO	Trio HMO	Trio HMO	Trio HMO
General Plan Information				
Annual Deductible (Individual/Family)		\$0	\$0	\$0
Coinsurance		100%	100%	100%
Office Visit/Exam Copay		\$15 copay	\$15 copay	\$15 copay
Outpatient Specialist Visit Copay		\$15 copay (\$15 copay self-referral)	\$15 copay (\$15 copay self-referral)	\$15 copay (\$15 copay self-referral)
Annual Out-of-Pocket Limit/Individual		\$1,500	\$1,500	\$1,500
Annual Out-of-Pocket Limit/Family		\$3,000	\$3,000	\$3,000
Outpatient Services				
Preventive Services				
Most ACA-Mandated Preventive Care		100%	100%	100%
Diagnostic X-Ray and Lab Tests		100%	100%	100%
Inpatient Hospital Services				
Inpatient Hospitalization		100%	100%	100%
Surgical Services				
Outpatient Facility Charge		100%	100%	100%
Emergency Services				
Emergency Room Copay (waived if admitted)		\$100 copay	\$100 copay	\$100 copay
Ambulance				
Air & Ground		\$100 copay/Transport	\$100 copay/Transport	\$100 copay/Transport
Prescription Drug Benefits				
Generic		\$10 copay	\$10 copay	\$10 copay
Brand (Formulary/Preferred)		\$25 copay	\$25 copay	\$25 copay
Brand (Non-Formulary/Non-preferred)		Not covered	Not covered	Not covered
Number of Days Supply		30 days	30 days	30 days
Rate Structure				
Employee Only	Subs	Blue Shield	Blue Shield	Blue Shield
Employee +1		\$494.90	\$511.14	\$508.60
Employee + Family		\$1,034.36	\$1,068.28	\$1,062.94
Monthly Premium		\$1,479.67	\$1,528.42	\$1,520.78
Annual Premium		\$50,384.52	\$52,041.14	\$51,781.38
% Change Over Current		\$604,614.24	\$624,493.68	\$621,376.56
\$ Change Over Current			3.29%	2.77%
			\$19,879.44	\$16,762.32

Blue Shield Access+ HMO

Carrier Name	Current			Renewal			Keenan Proposal		
	Blue Shield of CA		Access+ HMO	Blue Shield of CA		Access+ HMO	Blue Shield of CA		Access+ HMO
Plan Name	Access+ HMO	Access+ HMO	Access+ HMO	Access+ HMO	Access+ HMO	Access+ HMO	Access+ HMO	Access+ HMO	Access+ HMO
General Plan Information									
Annual Deductible (Individual/Family)		\$0		\$0		\$0		\$0	
Coinsurance		100%		100%		100%		100%	
Office Visit/Exam Copay		\$15 copay		\$15 copay		\$15 copay		\$15 copay	
Outpatient Specialist Visit Copay		\$15 copay (\$30 copay self-referral)		\$15 copay (\$30 copay self-referral)		\$15 copay (\$30 copay self-referral)		\$15 copay (\$30 copay self-referral)	
Annual Out-of-Pocket Limit/Individual		\$1,500		\$1,500		\$1,500		\$1,500	
Annual Out-of-Pocket Limit/Family		\$3,000		\$3,000		\$3,000		\$3,000	
Outpatient Services									
Preventive Services									
Most ACA-Mandated Preventive Care Services		100%		100%		100%		100%	
Diagnostic X-Ray and Lab Tests									
Inpatient Hospital Services									
Inpatient Hospitalization		100%		100%		100%		100%	
Surgical Services									
Outpatient Facility Charge		100%		100%		100%		100%	
Emergency Services									
Emergency Room Copay (waived if admitted)		\$100 copay		\$100 copay		\$100 copay		\$100 copay	
Ambulance									
Air & Ground		\$100 copay/Transport		\$100 copay/Transport		\$100 copay/Transport		\$100 copay/Transport	
Prescription Drug Benefits									
Generic		\$10 copay		\$10 copay		\$10 copay		\$10 copay	
Brand (Formulary/Preferred)		\$25 copay		\$25 copay		\$25 copay		\$25 copay	
Brand (Non-Formulary/Non-preferred)		Not covered		Not covered		Not covered		Not covered	
Number of Days Supply		30 days		30 days		30 days		30 days	
Rate Structure									
Employee Only	Subs	Blue Shield		Blue Shield		Blue Shield		Blue Shield	
Employee Only	3	\$689.25		\$746.31		\$742.58		\$742.58	
Employee + 1	6	\$1,447.29		\$1,567.13		\$1,559.29		\$1,559.29	
Employee + Family	4	\$2,067.54		\$2,238.74		\$2,227.55		\$2,227.55	
Monthly Premium		\$19,021.65		\$20,596.67		\$20,493.68		\$20,493.68	
Annual Premium		\$228,259.80		\$247,160.04		\$245,924.16		\$245,924.16	
% Change Over Current				8.28%		7.74%		7.74%	
\$ Change Over Current				\$18,900.24		\$17,664.36		\$17,664.36	

Blue Shield PPO

Carrier Name
Plan Name

	Current		Renewal		Keenan Proposal	
	Blue Shield of CA PPO \$250		Blue Shield of CA PPO \$250		Blue Shield of CA PPO \$250	
	In-Network	Non-PPO	In-Network	Non-PPO	In-Network	Non-PPO
General Plan Information						
Annual Deductible/Individual	\$250	\$250	\$250	\$250	\$250	\$250
Annual Deductible/Family	\$500	\$500	\$500	\$500	\$500	\$500
Coinsurance	80%	60%	80%	60%	80%	60%
Office Visit/Exam	\$20 copay (deductible)	60%	\$20 copay (deductible waived)	60%	\$20 copay (deductible waived)	60%
Outpatient Specialist Visit	\$20 copay (deductible)	60%	\$20 copay (deductible waived)	60%	\$20 copay (deductible waived)	60%
Annual Out-of-Pocket Limit/Individual	\$3,750	\$10,250	\$3,750	\$10,250	\$3,750	\$10,250
Annual Out-of-Pocket Limit/Family	\$7,500	\$20,500	\$7,500	\$20,500	\$7,500	\$20,500
Deductible Included in Out-of-Pocket Limits	Yes	Yes	Yes	Yes	Yes	Yes
Outpatient Services						
Preventive Services						
Most ACA-Mandated Preventive Care	100% (deductible waived)	60%	100% (deductible waived)	60%	100% (deductible waived)	60%
Diagnostic X-Ray and Lab Tests	\$20 copay (deductible)	60%	\$20 copay (deductible waived)	60%	\$20 copay (deductible waived)	60%
Inpatient Hospital Services						
Inpatient Hospitalization	80%	60%	80%	60%	80%	60%
Surgical Services						
Outpatient Facility Charge	80%	60% (up to \$350/day max benefit)	80%	60% (up to \$350/day max benefit)	80%	60% (up to \$350/day max benefit)
Emergency Services						
Emergency Room Copay (Waived if Admitted)	\$150 copay	\$150 copay	\$150 copay	\$150 copay	\$150 copay	\$150 copay
Ambulance	80%	80%	80%	80%	80%	80%
Mental Health & Substance Abuse Benefits						
Inpatient Care	\$20 copay (deductible)	60%	\$20 copay (deductible waived)	60%	\$20 copay (deductible waived)	60%
Outpatient Care	80%	60%	80%	60%	80%	60%
Prescription Drug Benefits						
Generic	\$15 copay	25% coinsurance + \$15 copay	\$15 copay	25% coinsurance + \$15 copay	\$15 copay	25% coinsurance + \$15 copay
Brand (Formulary/Preferred)	\$30 copay	25% coinsurance + \$30 copay	\$30 copay	25% coinsurance + \$30 copay	\$30 copay	25% coinsurance + \$30 copay
Brand (Non-Formulary/Non-preferred)	\$45 copay	25% coinsurance + \$45 copay	\$45 copay	25% coinsurance + \$45 copay	\$45 copay	25% coinsurance + \$45 copay
Number of Days Supply	30 days	30 days	30 days	30 days	30 days	30 days
Rate Structure						
Employee Only	2	\$879.56		\$952.38		\$947.62
Employee +1	3	\$1,838.29		\$1,990.49		\$1,980.54
Employee + Family	0	\$2,629.91		\$2,847.65		\$2,833.41
Monthly Premium		\$7,273.99		\$7,876.23		\$7,836.86
Annual Premium		\$87,287.88		\$94,514.76		\$94,042.32
% Savings Increase Over Current				8.28%		7.74%
\$ Savings Increase Over Current				\$7,226.88		\$6,754.44

Kaiser High

Carrier Name Plan Name	Current		Renewal		Keenan Proposal	
	Blue Shield of CA		Blue Shield of CA		Blue Shield of CA	
	In-Network	Non-PPO	In-Network	Non-PPO	In-Network	Non-PPO
General Plan Information						
Annual Deductible/Individual	\$250	\$250	\$250	\$250	\$250	\$250
Annual Deductible/Family	\$500	\$500	\$500	\$500	\$500	\$500
Coinsurance	80%	60%	80%	60%	80%	60%
Office Visit/Exam	\$20 copay (deductible)	60%	\$20 copay (deductible waived)	60%	\$20 copay (deductible waived)	60%
Outpatient Specialist Visit	\$20 copay (deductible)	60%	\$20 copay (deductible waived)	60%	\$20 copay (deductible waived)	60%
Annual Out-of-Pocket Limit/Individual	\$3,750	\$10,250	\$3,750	\$10,250	\$3,750	\$10,250
Annual Out-of-Pocket Limit/Family	\$7,500	\$20,500	\$7,500	\$20,500	\$7,500	\$20,500
Deductible Included in Out-of-Pocket Limits	Yes	Yes	Yes	Yes	Yes	Yes
Outpatient Services						
Preventive Services						
Most ACA-Mandated Preventive Care	100% (deductible waived)	60%	100% (deductible waived)	60%	100% (deductible waived)	60%
Diagnostic X-Ray and Lab Tests	\$20 copay (deductible)	60%	\$20 copay (deductible waived)	60%	\$20 copay (deductible waived)	60%
Inpatient Hospital Services						
Inpatient Hospitalization	80%	60%	80%	60%	80%	60%
Surgical Services						
Outpatient Facility Charge	80%	60% (up to \$350/day max benefit)	80%	60% (up to \$350/day max benefit)	80%	60% (up to \$350/day max benefit)
Emergency Services						
Emergency Room Copay (Waived if Admitted)	\$150 copay	\$150 copay	\$150 copay	\$150 copay	\$150 copay	\$150 copay
Ambulance	80%	80%	80%	80%	80%	80%
Mental Health & Substance Abuse Benefits						
Inpatient Care	\$20 copay (deductible)	60%	\$20 copay (deductible waived)	60%	\$20 copay (deductible waived)	60%
Outpatient Care	80%	60%	80%	60%	80%	60%
Prescription Drug Benefits						
Generic	\$15 copay	25% coinsurance + \$15 copay	\$15 copay	25% coinsurance + \$15 copay	\$15 copay	25% coinsurance + \$15 copay
Brand (Formulary/Preferred)	\$30 copay	25% coinsurance + \$30 copay	\$30 copay	25% coinsurance + \$30 copay	\$30 copay	25% coinsurance + \$30 copay
Brand (Non-Formulary/Non-preferred)	\$45 copay	25% coinsurance + \$45 copay	\$45 copay	25% coinsurance + \$45 copay	\$45 copay	25% coinsurance + \$45 copay
Number of Days Supply	30 days	30 days	30 days	30 days	30 days	30 days
Rate Structure						
Employee Only	2	\$879.56		\$952.38		\$947.62
Employee + 1	3	\$1,838.29		\$1,990.49		\$1,980.54
Employee + Family	0	\$2,629.91		\$2,847.65		\$2,833.41
Monthly Premium		\$7,273.99		\$7,876.23		\$7,836.86
Annual Premium		\$87,287.88		\$94,514.76		\$94,042.32
% Savings Increase Over Current				8.28%		7.74%
\$ Savings Increase Over Current				\$7,226.88		\$6,754.44

Kaiser Low HMO

Carrier Name	Current			Renewal			Keenan Proposal		
	Kaiser		Kaiser		Kaiser		Kaiser		Kaiser
Plan Name	DHMO Plan \$20/\$1,000	DHMO Plan \$20/\$1,000	DHMO Plan \$20/\$1,000						
General Plan Information									
Annual Deductible (Individual/Family)	\$1,000/\$2,000		\$1,000/\$2,000		\$1,000/\$2,000		\$1,000/\$2,000		
Coinsurance	80%		80%		80%		80%		
Office Visit/Exam Copay	\$20 copay (deductible waived)								
Outpatient Specialist Visit Copay	\$20 copay (deductible waived)								
Annual Out-of-Pocket Limit/Individual	\$3,000		\$3,000		\$3,000		\$3,000		
Annual Out-of-Pocket Limit/Family	\$6,000		\$6,000		\$6,000		\$6,000		
Outpatient Services									
Preventive Services									
Most ACA-Mandated Preventive Care	100% (deductible waived)								
Diagnostic X-Ray and Lab Tests	\$10 copay (deductible waived)								
Inpatient Hospital Services									
Inpatient Hospitalization	80%		80%		80%		80%		
Surgical Services									
Outpatient Facility Charge	80%		80%		80%		80%		
Emergency Services									
Emergency Room Copay (waived if)	80%		80%		80%		80%		
Ambulance									
Air & Ground	\$150 copay/trip		\$150 copay/trip		\$150 copay/trip		\$150 copay/trip		
Mental Health & Substance Abuse									
Inpatient Care	80%		80%		80%		80%		
Outpatient Care	\$20 copay (\$10 copay for group)								
Prescription Drug Benefits									
Generic	\$10 copay		\$10 copay		\$10 copay		\$10 copay		
Brand (Formulary/Preferred)	\$30 copay		\$30 copay		\$30 copay		\$30 copay		
Brand (Non-Formulary/Non-preferred)	Not covered		Not covered		Not covered		Not covered		
Number of Days Supply	30 days		30 days		30 days		30 days		
Mail Order									
Generic	\$20 copay		\$20 copay		\$20 copay		\$20 copay		
Brand (Formulary/Preferred)	\$60 copay		\$60 copay		\$60 copay		\$60 copay		
Brand (Non-Formulary/Non-preferred)	Not covered		Not covered		Not covered		Not covered		
Number of Days Supply for Mail Order	100 days		100 days		100 days		100 days		
Rate Structure									
Subs	Kaiser		Kaiser		Kaiser		Kaiser		
Employee Only	2	\$567.02		\$565.18		\$562.35			
Employee + 1	0	\$1,134.06		\$1,180.87		\$1,174.97			
Employee + Family	1	\$1,604.68		\$1,599.45		\$1,591.45			
Monthly Premium		\$2,798.72		\$2,729.81		\$2,716.15			
Annual Premium		\$32,864.64		\$32,757.72		\$32,593.80			
% Change Over Current				-0.33%		-0.82%			
\$ Change Over Current				\$106.92		-\$270.84			

Delta Dental PPO High

Carrier Name Rate Guarantee Plan Name Network	Current		Renewal		Keenan Proposal	
	Sun Life		Sun Life		Delta Dental	
	7/1/2023		7/1/2023		1/1/2023	
	DPPO High		DPPO High		DPPO High	
	Sun Life	Non-PPO	Sun Life	Non-PPO	Delta	Non-PPO
General Plan Information						
Annual Deductible/Individual	\$0	\$25	\$0	\$25	\$0	\$25
Annual Deductible/Family	N/A	N/A	N/A	N/A	\$0	\$75
Annual Plan Maximum	\$2,000	\$1,500	\$2,000	\$1,500	\$2,000	\$1,500
Waiting Period	None		None		None	
Out-of-Network Reimbursement	N/A	90th% UCR	N/A	90th% UCR	N/A	90th% UCR
Covered Services						
Diagnostic and Preventive						
Diagnostic and Preventive	100%	100%	100%	100%	100%	100%
Sealants	90%	80%	90%	80%	90%	80%
Space Maintainers	60%	50%	60%	50%	60%	50%
Basic Services						
Basic	90%	80%	90%	80%	90%	80%
Endodontic Treatment	90%	80%	90%	80%	90%	80%
Periodontic Treatment	90%	80%	90%	80%	90%	80%
Major Services						
Major	60%	50%	60%	50%	60%	50%
Prosthodontics	60%	50%	60%	50%	60%	50%
Implants	Not covered	Not covered				
Orthodontia Services						
Lifetime Maximum	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500
Orthodontia (Child) - to age 26	50%	50%	50%	50%	50%	50%
Orthodontia (Adult)	50%	50%	50%	50%	50%	50%
Rate Structure	Subs	Current		Renewal		
Single	21	\$51.60		\$51.60		\$44.45
Two-Party	17	\$115.37		\$115.37		\$99.38
Family	16	\$171.20		\$171.20		\$147.48
Monthly Premium		\$5,784.09		\$5,784.09		\$4,982.59
Annual Premium		\$69,409.08		\$69,409.08		\$59,791.08
% Savings Increase Over Current		0.00%		-13.86%		
\$ Savings Increase Over Current		\$0.00		-\$9,618.00		



Delta Dental PPO Low

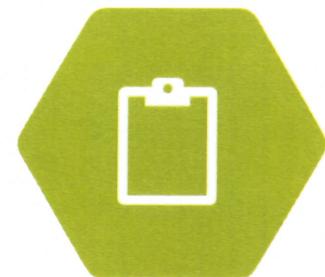
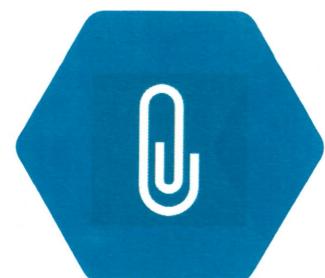
Carrier Name	Current		Renewal		Keenan Proposed	
	Sun Life		Sun Life		Delta Dental	
	7/1/2023	DPPO Low	7/1/2023	DPPO Low	1/1/2023	DPPO Low
Rate Guarantee						
Plan Name						
Network	Sun Life	Non-PPO	Sun Life	Non-PPO	Delta	Non-PPO
General Plan Information						
Annual Deductible/Individual	\$50	\$50	\$50	\$50	\$50	\$50
Annual Deductible/Family	\$150	\$150	\$150	\$150	\$150	\$150
Annual Plan Maximum	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
Waiting Period	None		None		None	
Out-of-Network Reimbursement	N/A	80th% UCR	N/A	80th% UCR	N/A	80th% UCR
Covered Services						
Diagnostic and Preventive						
Diagnostic and Preventive	100%	80%	100%	80%	100%	80%
Sealants	100%	80%	100%	80%	80%	60%
Space Maintainers	50%	40%	50%	40%	50%	40%
Basic Services						
Basic	80%	60%	80%	60%	80%	60%
Endodontic Treatment	80%	60%	80%	60%	80%	60%
Periodontic Treatment	80%	60%	80%	60%	80%	60%
Major Services						
Major	50%	40%	50%	40%	50%	40%
Prosthodontics	50%	40%	50%	40%	50%	40%
Implants	Not covered	Not covered				
Orthodontia Services						
Lifetime Maximum	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500
Orthodontia (Child) - to age 26	50%	50%	50%	50%	50%	50%
Orthodontia (Adult)	50%	50%	50%	50%	50%	50%
Rate Structure	Subs	Current	Renewal	Revised		
Employee Only	18	\$29.10	\$29.10	\$25.07		
Employee + Spouse	2	\$69.57	\$69.57	\$59.93		
Employee + Family	12	\$110.05	\$110.05	\$94.80		
Monthly Premium		\$1,983.54	\$1,983.54	\$1,708.72		
Annual Premium		\$23,802.48	\$23,802.48	\$20,504.64		
% Savings Increase Over Current			0.00%	-13.86%		
\$ Savings Increase Over Current			\$0.00	\$3,297.84		

Delta HMO

		Current		Renewal	Keenan Proposal
		Sun Life	Sun Life	DHMO	Delta Dental
		7/1/2023	7/1/2023	DHMO	7/1/2023
Diagnostic and Preventive Services					
D0150	Comprehensive Oral Evaluation	\$0	\$0	\$0	
D1510	Space Maintainers	\$70	\$70	\$35	
Restorative Services					
D2392	Composite Filling (two surfaces, posterior)	\$55	\$55	\$75	
Endodontics					
D3220	Therapeutic Pulpotomy	\$10	\$10	\$15	
D3310	Root Canal Therapy - Anterior	\$95	\$95	\$85	
D3320	Root Canal Therapy - Bicuspid	\$130	\$130	\$150	
D3330	Root Canal Therapy - Molar	\$165	\$165	\$280	
Periodontics					
D4210	Gingivectomy (per quadrant)	\$100	\$100	\$135	
D4260	Osseous Surgery	\$250	\$250	\$300	
D4341	Scaling and Root Planing (per quadrant)	\$40	\$40	\$40	
Prosthodontics					
D5110	Complete (Upper)	\$125	\$125	\$215	
D5130	Immediate (Upper)	\$140	\$140	\$235	
Crown and Bridge					
D6740	Crown - Porcelain/Ceramic Substrate	N/A	N/A	\$295	
D6750	Crown - Porcelain Fused to High Noble Metal	\$210	\$210	\$295	
D6790	Crown - Full Cast High Noble Metal	\$115	\$115	\$260	
Oral Surgery					
D7220	Extractions (impacted tooth; soft tissue)	\$60	\$60	\$55	
D7230	Extractions (impacted tooth; partial bony)	\$70	\$70	\$75	
D7240	Extractions (impacted tooth; full bony)	\$100	\$100	\$95	
Orthodontics - Comprehensive					
D8070	Children (to age 18)	\$1,695	\$1,695	\$1,700	
D8090	Adults	\$1,895	\$1,895	\$1,900	
Rate Structure		Subs	Current & Renewal		
Employee Only		9	\$10.97	\$10.97	\$9.59
Employee + 1		12	\$19.72	\$19.72	\$17.24
Employee + Family		13	\$31.11	\$31.11	\$27.20
Monthly Premium			\$739.80	\$739.80	\$646.79
Annual Premium			\$8,877.60	\$8,877.60	\$7,761.48
% Change Over Current				0.00%	-12.57%
\$ Change Over Current				\$0.00	-\$1,116.12

Group Life & Accidental Death & Dismemberment Marketing

	Current	Renewal	Keenan Proposal
	Sun Life	Sun Life	Standard
Carrier Name		7/1/2021	7/1/2023
Rate Guarantee			
Plan Name	Group Life/AD&D	Group Life/AD&D	Group Life/AD&D
Life-AD&D Benefits			
Class 1: City Council & Grandfathered Council	\$50,000	\$50,000	\$50,000
Class 2: Mgmt, PMA & Grandfathered Mgmt	\$150,000	\$150,000	\$150,000
Class 3: Other Managers	\$200,000	\$200,000	\$200,000
Class 4: POA	\$100,000	\$100,000	\$50,000
Class 5: All other EEs	\$50,000	\$50,000	\$50,000
Guaranteed Issue			
All Classes	100%	100%	100%
Reduction of Benefits Schedule			
Age 65	Reduced by 33%	Reduced by 33%	Reduced by 33%
Age 70	Reduced by 66%	Reduced by 66%	Reduced by 66%
Age 75	No further reductions	No further reductions	No further reduction
Age 80	No further reductions	No further reductions	No further reduction
Rate Structure			
Group Life Volume	\$11,859,000	\$11,859,000	\$11,859,000
Premium Rate (Basic Life)	\$0.230	\$0.230	\$0.135
Grandfathered (Basic Life)	\$0.030	\$0.030	\$0.021
Group AD&D Volume	\$11,104,000	\$11,104,000	\$11,104,000
Premium Rate (AD&D)	\$0.030	\$0.030	\$0.021
Monthly Premium	\$3,060.69	\$3,060.69	\$1,834.15
Annual Premium	\$36,728.28	\$36,728.28	\$22,009.79
% Change Over Current		0.00%	-40.07%
\$ Change Over Current		\$0.00	-\$14,718.49



Voluntary Life & AD&D

Carrier	Current		Renewal	Keenan Proposal	
	Sun Life	Sun Life	Sun Life	Standard	Keenan Proposal
Rate Guarantee	7/1/2023		7/1/2023		7/11/2023
Voluntary Life					
Employee	Increments of \$10k, to \$500k		Increments of \$10k, to \$500k		Increments of \$10k, to \$500k
Spouse	Increments of \$5k to \$500k		Increments of \$5k to \$500k		Increments of \$5k to \$250k
Child	Increments of \$2.5k to \$10k		Increments of \$2.5k to \$10k		Increments of \$2.5k to \$10k
Guaranteed Issue					
Employee	\$130k		\$130k		\$130k
Spouse	\$50k		\$50k		\$50k
Child	\$10k		\$10k		\$10k
Age Reduction					
65 - 69	Reduced by 33%		Reduced by 33%		Reduced by 33%
70 - 74	Reduced by 66%		Reduced by 66%		Reduced by 66%
75 - 79	No further reductions		No further reductions		No further reduction
80 +	No further reductions		No further reductions		No further reduction
AD&D Rate (per \$1,000)					
Employee, Spouse, Child	\$0.026		\$0.026		\$0.026
Rate Structure (per \$1,000)	Employee & Spouse		Employee & Spouse		Employee
Under 20	\$0.085		\$0.085		\$0.075
20 - 24	\$0.085		\$0.085		\$0.075
25 - 29	\$0.085		\$0.085		\$0.075
30 - 34	\$0.082		\$0.082		\$0.080
35 - 39	\$0.118		\$0.118		\$0.100
40 - 44	\$0.195		\$0.195		\$0.150
45 - 49	\$0.330		\$0.330		\$0.250
50 - 54	\$0.540		\$0.540		\$0.380
55 - 59	\$0.925		\$0.925		\$0.580
60 - 64	\$1.248		\$1.248		\$0.780
65 - 69	\$2.059		\$2.059		\$1.270
70 - 74	\$3.806		\$3.806		\$2.060
75 - 79	\$12.813		\$12.813		\$3.800
80 - 84	\$12.813		\$12.813		\$3.800
Optional Life - Child	\$0.188		\$0.188		\$0.160

Short Term & Long Term Disability Marketing

	Current	Renewal	Keenan Proposed
	Sun Life	Sun Life	Standard
Carrier Name			
Rate Guarantee	7/1/2023	7/1/2023	7/1/2023
Plan Name	STD	STD	Plan 1
General Plan Information			
Elimination Period	30 days	30 days	30 days
Benefit Percentage	60.00%	60.00%	60.00%
Maximum Weekly Benefit	\$1,385	\$1,385	\$1,385
Maximum Period of Payment	13 weeks	13 weeks	13 weeks
Employee-Paid Rate Structure			
Total Volume	\$114,903	\$114,903	\$114,903
Premium Rate (per \$10)	\$0.40	\$0.40	\$0.140
Total Monthly Premium	\$4,596.12	\$4,596.12	\$1,608.64
Total Annual Premium	\$55,153.44	\$55,153.44	\$19,303.70
% Change Over Current	0.00%	-65.00%	
\$ Change Over Current	\$0.00	-\$35,849.74	
Plan Name	LTD	LTD	Plan 4
General Plan Information			
Elimination Period	120 days	120 days	120 days
Benefit Percentage	60.00%	60.00%	60.00%
Maximum Monthly Benefit	\$6,000	\$6,000	\$11,000
Maximum Benefit Period	Age 65 w/ADEA	Age 65 w/ADEA	Age 65
Own Occupation Period	24 months	24 months	24 months
Pre-Existing Condition Limitations	3/12	3/12	3/12
Rate Structure			
LTD Volume	\$840,055	\$840,055	\$840,055
Premium Rate (per \$100)	\$0.40	\$0.40	\$0.419
LTD Monthly Premium	\$3,360.22	\$3,360.22	\$3,519.83
LTD Annual Premium	\$40,322.64	\$40,322.64	\$42,237.97
% Change Over Current	0.00%	4.75%	
\$ Change Over Current	\$0.00	\$1,915.33	
Rate Structure			
Total Monthly Premium	\$7,956.34	\$7,956.34	\$5,128.47
Total Annual Premium	\$95,476.08	\$95,476.08	\$61,541.67
% Change Over Current	0.00%	-35.54%	
\$ Change Over Current	\$0.00	-\$33,934.41	



Employee Assistance Program

The Employee Assistance Program (EAP), in connection with your employer-sponsored group insurance from Standard Insurance Company (The Standard), offers support, guidance and resources to help you find the right balance between your work and home life. Experienced professionals are ready to provide you and your family with information, assistance and support in several areas, including the following:

Personal Growth

- Design a resiliency plan
- Reduce stress
- Deal with major changes in your life

Workplace

- Adjust to change at work
- Get along with co-workers
- Enhance effective communication skills

Emotional Well-being

- Evaluate feelings of depression or anxiety
- Learn about controlling anger
- Identify ways to cope with grief and uncertainty

Addictions

- Change destructive behaviors
- Identify new habits to adopt
- Learn how to set healthy boundaries
- Access online assessments
- Find ways to deal with addictions (substance abuse, gambling, eating disorders, computer)

Relationships and Family

- Communicate effectively with those in your life
- Help with caring for loved ones
- Strengthen existing relationships
- Manage family relationships and conflicts

Legal and Financial

- Access online information and calculators
- Find support for your legal and financial issues
- Prepare a will
- Receive identity theft consultation
- Manage debt

Phone

Call toll-free **888.293.6948** (TDD 800.327.1833) for access to EAP services. Available 24 hours a day, 365 days a year.

Online

workhealthlife.com/Standard3

Mobile

Download the My EAP app to your mobile device.



Call this toll-free number for access to management consultation services, 24 hours a day, 365 days a year: **888.293.6948**.

Website:
workhealthlife.com/Standard3



RESOLUTION 2021-42: APPROVING AGREEMENT BETWEEN RANCHO SAN GORGONIO LLC AND THE CITY FOR ACQUISITION OF CERTAIN REAL PROPERTIES



JUNE 8, 2021

1

BACKGROUND

- October 11, 2016
 - Council adopted Ordinance No. 1500
 - Approving the Ranch San Gorgonio Specific Plan
 - Adopting Condition of Approvals
 - Making Findings to Support the Project.
- Conditions of Approval
 - Requiring construction of several public improvements including some located outside the limits of the development (off-site), including:
 - Construction of "C" Street from the project boundary to SR-243.
 - Construction of a 21-inch sewer trunk main from the project boundary to an existing 21-inch sewer trunk main located in an existing easement behind home located on Wesley Street.

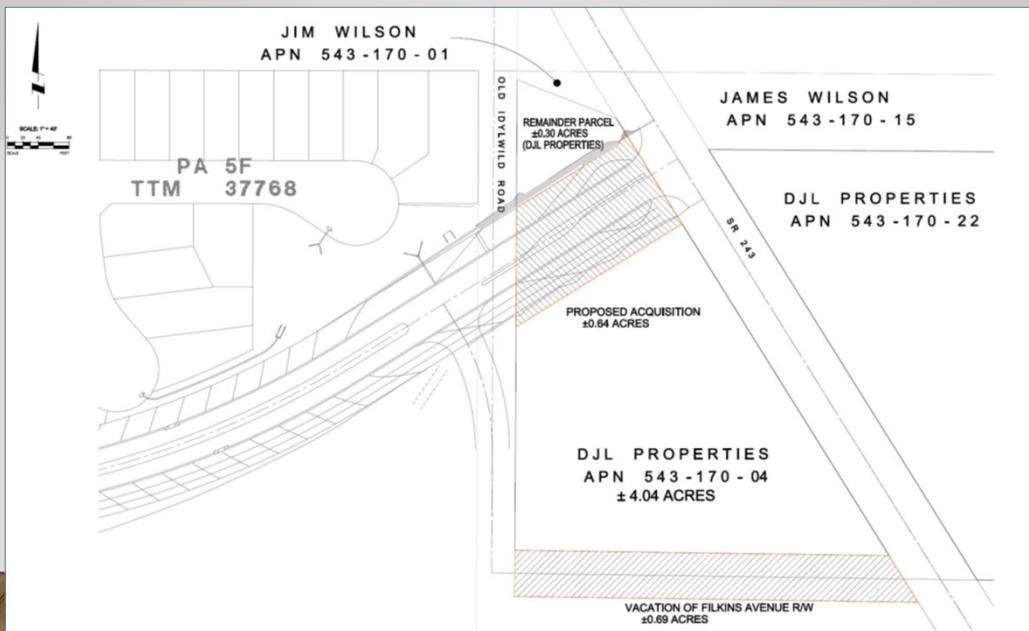
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BACKGROUND

- Pursuant to Ordinance No. 1500, the developer is responsible for securing all required easements and right-of-ways required for the project.
- The developer has informed the City that it has made a good faith effort in acquiring the necessary easements and right-of-ways, but was not successful.
- The developer has requested that the City assist in the acquisition of the property interests in order to facilitate the development of the RSG project and in order to meet the Conditions of Approval.

3

“C” STREET RIGHT-OF-WAY



4

“C” STREET RIGHT-OF-WAY



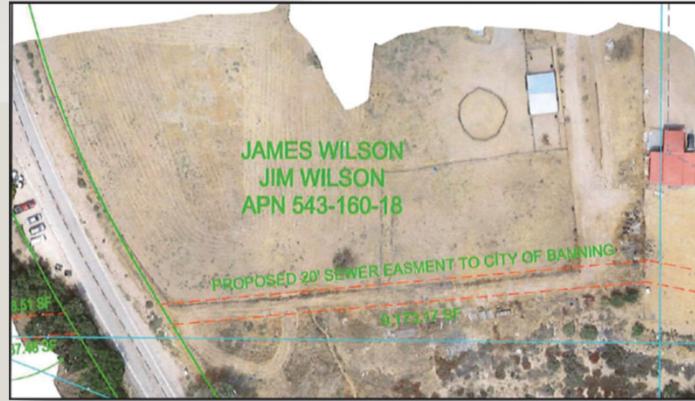
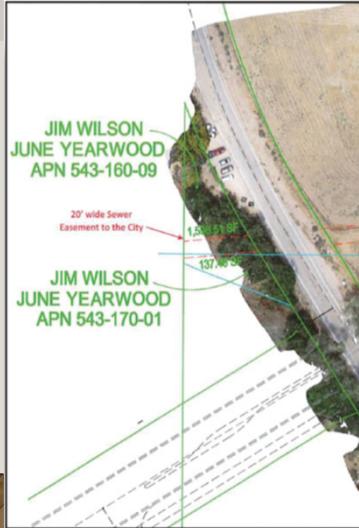
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SEWER EASEMENTS



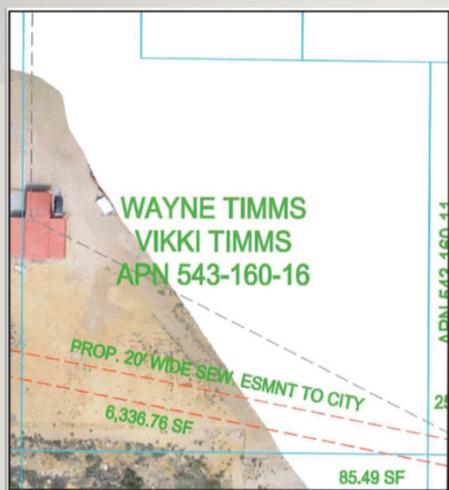
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SEWER EASEMENTS



7

SEWER EASEMENTS



8

ALTERNATIVES

- Realign sewer main to the south to avoid properties
 - Would require grading into creek.
 - May require additional environmental permits.
 - Would still require easements.
- Lift station(s)
 - Currently not a condition of approval for project.
 - No current funding source. (DIF?)
 - Estimated cost: \$6M - \$8M.
 - Operating cost: \$50K to \$75K per year.

9

ACQUISITION AGREEMENT

- Outlines steps the City would take to acquire subject property interests.
- Requires that the City keep the developer informed of the process.
- Provides that the costs of improvements and acquisition are credible against sewer impact fees.
- Identifies developers deposit amounts.
- Next steps, if approved:
 - Independent appraisal to determine fair market value and provide written offer.
 - Provide opportunities to obtain independent appraisal (reimbursed up to \$5,000).
 - If negotiated agreement not reached, Council to consider resolution of necessity to acquire property interests by eminent domain.

10

QUESTIONS?

